



Sean Rakhshani  
Principal  
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## Education

BA, Business Administration, California State University Fullerton

## Certifications and Specialized Training

Smith System Driver Improvement Training Course, 2009

Photovoltaic Design Course, Solar Energy International, Renewable Energy and Sustainable Development, 2006

## Disciplines

- Environmental Consulting
- Engineering and Construction
- Renewable Energy
- Climate Change
- Sustainability
- Brownfields Redevelopment
- Environmental Economics
- At Risk Consulting
- Business Development
- Marketing
- Public Relations
- Mergers and Acquisitions
- Strategic Planning

Mr. Rakhshani has over 10 years of experience in the areas of client and project management, business development, and marketing. He has successfully procured numerous environmental consulting, engineering, and construction contracts throughout the Western United States.

Mr. Rakhshani has written hundreds of proposals for private and public sector clients, developed focused business development plans, and managed marketing and business development staff.

In addition to developing new business, he has served as a Principal-In-Charge, Project Advisor, Program Manager, or Project Manager for various environmental and engineering projects, ensuring that the necessary project resources are provided and that all project deliverables and time schedules are met.

Mr. Rakhshani has also provided environmental litigation support services, including serving as an expert witness, assisting with discovery and depositions, performing environmental reviews and research, preparing expert opinion letters, and preparing cost estimates for remediation and mitigation.

His specific project management experience includes preparing work plans and acquiring permits; performing data management and analysis; developing budgets, invoicing, and managing billings and collections; and preparing technical reports and other project deliverables.

Administrative and operational tasks performed by Mr. Rakhshani include staff mentoring and training, team management, and annual employee evaluations.

## Publications

**S. Rakhshani, D. Bolin, J. Kolb, 2003.** *Storm Water Management Program Guidance Document*, prepared for the Blue Planet Foundation and the Water Education Foundation.

**S. Rakhshani, D. Bolin, J. Kolb, 2003.** *Storm Water Management Program Template*, prepared for the Blue Planet Foundation and the Water Education Foundation.

## Presentations

**S. Rakhshani, J. Rohrer, and A. Booker, 2002.** *An*

# PARTNER

## Engineering and Science



*Innovative Approach to Protecting Drinking Water Supply Wells from MTBE.* NGWA Conference on MTBE: Assessment, Remediation, and Public Policy.

### Project Experience

**Project:** Project Manager for the Design, Engineering, Technical Oversight, and Implementation of a Groundwater Remediation System. Award Date: November 2009. Contract Value: \$1,600,000

**Project:** Program Manager for Environmental Engineering and Dredging Services for the Bolsa Chica Lowlands Restoration Project. Award Date: August 2008. Contract Value: \$3,500,000

**Project:** Principal-In-Charge for a 4-Year Environmental and Engineering Master Services Contract. Award Date: March 2008. Contract Value: \$5,000,000

**Project:** Program Manager for Soil Excavation and Remediation Services. Award Date: October 2007. Contract Value: \$2,000,000

**Project:** Principal-In-Charge and Contract Manager for a 5-Year Environmental Master Services Contract. Award Date: May 2007. Contract Value: \$10,000,000

**Project:** Program Manager for Soil Excavation and Remediation Services. Award Date: June 2006. Contract Value: \$3,000,000

**Project:** Project Advisor for a Groundwater Remediation System Construction and Engineering Project. Award Date: June 2005. Contract Value: \$1,000,000

**Project:** Project Advisor for Soil and Groundwater Remediation at Multiple Sites. Award Date: January 2005. Contract Value: \$4,500,000

**Project:** Program Manager for a 4-Year Environmental Contract for the Assessment and Remediation of over 25 California Highway Patrol Stations. Award Date: February 2004. Contract Value: \$4,000,000